



Live Online Training CEU Opportunities

Dale Carnegie Live Online courses have been approved by several professional certification/licensure organizations.



The Society for Human Resource Management (SHRM)

Dale Carnegie is the exclusive online business skills partner with the Society for Human Resource Management (SHRM). Dale Carnegie provides a fast, engaging way to develop proficiency in leadership, communication and business competencies, as outlined by the SHRM Body of Competency and Knowledge. *Dale Carnegie is recognized by SHRM to offer Professional Development Credits (PDCs) for SHRM-CP® or SHRM-SCP® recertification activities.*



Human Resource Certification Institute

The HR Certification Institute is a global leader in developing rigorous exams to demonstrate mastery and real-world application of forward-thinking HR practices, policies and principles. The Human Resource Certification Institute has approved Dale Carnegie Training as a Continuing Education training provider.



Project Management Institute

The Project Management Institute (PMI) recognizes Dale Carnegie live online courses for continuing education requirements for its PMP and related certifications.

The PMI Authorized Training Partner seal is a registered mark of Project Management Institute, Inc.



National Association of State Boards of Accountancy

Dale Carnegie Training is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit.

Online Program Title	Total Hours	CEU's	PMI PDU's	HRCI Credits	SHRM PDC's	NASBA CPE's
A Manager's Guide to Sustainable Employee Engagement	6	0.6	5.5	5.5 HR General Credits	5.5	6.6
Adjust to Change	3	0.3	3	3 Business Credits	3	3.6
Advancing Women in Leadership	2	0.2	2	2 HR General Credits	2	2.4
Analyze Problems & Make Decisions	3	0.3	3	3 HR General Credits	3	3.6
Appeal to Buyer Motives to Close More Sales	1	0.1	1	N/A	N/A	1.2
Attitudes for Service	3	0.3	3	N/A	3	3.6
Building a High Performing Team	3	0.3	3	3 HR General Credit	3	3.6
Build Trust, Credibility and Respect	2	0.2	2	2 HR General Credits	2	2.4
Coaching for Improved Performance	2	0.2	2	2 HR General Credits	2	2.4
Communicate Effectively	3	0.3	3	3 HR General Credits	3	3.6
Communicate with Different Personality Styles	2	0.2	2	2 HR General Credits	2	2.4
Compelling Sales Presentations	3	0.3	3	N/A	N/A	3.6

Online Program Title	Total Hours	CEU's	PMI PDU's	HRCI Credits	SHRM PDC's	NASBA CPE's
Confident, Assertive, In-Charge: Developing the Attitudes of Leadership	12	1.2	11	11 HR General Credits	11	13.2
Connecting and Collaborating with Others	3	0.3	3	3 HR General Credits	3	3.6
Create Your Work-Life Breakthrough	1	0.1	1	N/A	N/A	1.2
Critical Thinking: Tools for Effective Action	3	0.3	3	3 HR General Credits	3	3.6
Cross and Up Selling	3	0.3	3	N/A	N/A	3.6
Cultivate Power without Being Intimidating	3	0.3	3	3 HR General Credits	3	3.6
Dale Carnegie Sales Training: Winning with Relationship Selling	16	1.6	16	N/A	N/A	18.4
Delegation	3	0.3	3	3 HR General Credits	3	3.6
Developing Others through Mentoring and Coaching	1.5	0.15	1.5	1.5 HR Credits	1.5	1.8
Developing Others through Mentoring and Coaching (3-hour version)	3	0.3	3	3 HR Credits	3	3.6
Developing Your Leadership Potential: Stop Doing, Start Leading	19	1.9	19	19 HR General Credits	19	22
Disagree Agreeably	3	0.3	3	3 HR General Credits	3	3.6
Diversity and Inclusion: Cultural Awareness and Competency	26	2.6	24	24 HR General Credits	24	29.6
Dream Big, Focus Small: Achieve SMARTER Goals	3	0.3	3	3 HR General Credits	3	3.6
Effective Communications and Human Relations (8 Sessions)	24	2.4	22.5	22.5 HR General Credits	22.5	27.2
Effective Communications and Human Relations (12 Sessions)	36	3.6	34	34 HR General Credits	34	40.8
Getting Results without Authority	2	0.2	2	2 HR General Credits	2	2.4
Goal Setting and Accountability	2	0.2	2	2 HR General Credits	2	2.4
High Impact Presenting	14	1.4	13	13 HR General Credits	13	16
How to Communicate with Diplomacy and Tact	12	1.2	11	11 HR General Credits	11	13.2
How to Present Online	1	0.1	1	1 HR General Credit	1	1.2
How to Prospect	6	0.6	6	N/A	6	7.2
How to Win Friends and Influence Business People	12	1.2	11	10 HR General Credits	10	13.2
Incoming Telephone Skills	2	0.2	2	N/A	2	2.4
Innovation: Transforming Ideas into Solutions	2	0.2	2	2 HR General Credits	2	2.4
Lead Change Effectively	3	0.3	3	3 Business Credits	3	3.6
Lead with Influence	10	1.0	10	10 Business Credits	10	12
Leading a High Performing Team	3	3.0	3	3 HR General Credits	3	3.6
Leadership Blind Spots	1.5	0.15	1.5	1.5 HR General Credits	1.5	1.8
Leadership Training for Managers	14	1.4	14	14 HR General Credits	14	16.8
Leadership Training for Results: Unleash Talent in Others (Live Online)	24	2.4	22	22 HR General Credits	22	26.4
Leading Across Generations	2	0.2	2	2 HR General Credits	2	2.4
Leading Strong Teams	3	0.3	3	3 HR General	3	3.6
Leading Virtual Teams	6	0.6	5.5	5.5 HR General Credits	5.5	6.6

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Managers Matter	1.5	0.15	1.5	1.5 HR General Credits	1.5	1.8
Managerial Courage	3	0.3	3	3 HR Credits	3	3.6
Managing Conflict in the Workplace	3	0.3	3	3 HR General Credits	3	3.6
Managing Customer Expectations	3	0.3	3	N/A	3	3.6
Managing Up	3	0.3	3	3 HR General Credits	3	3.6
Managing Workplace Stress	3	0.3	3	N/A	N/A	3.6
Marshall Goldsmith: What Got You Here Won't Get You There	6	0.6	5.5	N/A	N/A	6.6
Meetings That Work	3	0.3	3	N/A	3	3.6
Negotiations: A Human Relations Approach	2	0.2	2	N/A	2	2.4
Outstanding Customer Service	2	0.2	2	N/A	2	2.4
Overcoming Workplace Negativity with Enthusiasm	3	0.3	3	3 HR General Credits	3	3.6
Performance Reviews that Motivate	3	0.3	3	3 HR General Credits	3	3.6
Powerful Conversations to Engage Your Workforce	1	0.1	1	1 HR General Credit	1	1.2
Present Complex Information	1	0.1	1	1 HR General Credit	1	1.2
Present to Persuade	1	0.1	1	1 HR General Credit	1	1.2
Present with Impact	1	0.1	1	1 HR General Credit	1	1.2
Remember Names to Build Better Professional Relationships	2	0.2	2	N/A	2	2.4
Secrets of Motivation	3	0.3	3	3 HR General Credits	3	3.6
Secrets to Leading with Assertiveness	1	0.1	1	1 HR General Credit	1	1.2
Self-Awareness: Leading with Emotional Intelligence	3	0.3	3	3 HR General Credits	3	3.6
Step Up to Leadership	6	0.6	5.5	5.5 HR General Credits	5.5	6.6
Strategic Planning Essentials: Prepare for Future Success	3	0.3	3	3 Business Credits	3	3.6
Successful Public Speaking	3	0.3	3	3 HR General Credits	3	3.6
Succession Planning for You and Your Managers	1	0.1	1	1 HR General Credit	1	1.2
The Art of Storytelling	2	0.2	2	2 HR General Credits	2	2.4
Time Management	12	1.2	11	N/A	N/A	13.2
Time Management: Organize and Prioritize to Increase Your Productivity	1	0.1	1	N/A	N/A	1.2
Transforming Customer Complaints into Opportunities	3	0.3	3	3 HR General Credits	3	3.6
Trusted Advisor Bootcamp	12	1.2	11	10.5 HR General Credits	10.5	13.2
Understanding Ourselves and Others – True Tilt Profile	3	3	3	3 HR General Credits	3	3.6
Unleash the Power of Mentoring in Your Organization	2	0.2	2	2 HR General Credits	2	2.4
Virtual Meetings that Engage	2	0.2	2	N/A	2	2.4
Virtual Selling: How to Build Relationships Online	15	1.5	13.75	N/A	13.75	16.2

Virtual Train the Trainer Certification Program	14	1.4	14	14 HR General Credits	14	16.8
Working Remotely	3	0.3	3	3 HR Credits	3	3.6